



Janice Busovne, Realtor, Broker Associate

Do you know who you are working with if you are buying or selling a home? Are you working with a Realtor, real estate agent, listing agent, buyer's agent? And what is a broker? Of course, you want a professional, and someone knowledgeable, who can guide your transaction toward the best possible conclusion. But not all agents are created equal. So it is a good idea to break down the terms to understand them better.

A real estate agent is a licensed professional who has taken the required state coursework and passed the licensing exam. Once licensed, agents can begin working, but they must work under a licensed real estate broker. A real estate broker oversees the agent's work and makes sure that all transactions comply with state and federal law and guidelines. Agents get paid on commission after the sale of a home and split the amount earned with their broker and the agent who either listed or sold the property.

With a capital R, a Realtor is a real estate agent who has met all the requirements listed above but is a member of the National Association of Realtors® (NAR). While not mandatory to belong, member realtors are sworn to uphold high professional standards, are thoroughly vetted for a clean background, and must take and pass an online course every four years on the NAR's Code of Ethics. Members also have access to a wide range of resources that might not be available to non-members.

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Both Realtors and real estate agents can be listing agents and buyers agents. Listing agents work with sellers to list their homes while buyers agents help potential buyers find suitable properties to meet their needs.

Janice Busovne is a Realtor and a Broker and has been for more than twenty years. What makes Janice so successful as a Realtor is that she epitomizes the NAR's 17 articles in the Code of Ethics. These include promoting clients' interests before her own, honesty, integrity, avoidance of misrepresentation, or withholding facts regarding properties. Additionally, cooperation with other agents, non-discriminatory behavior, and truth in advertising are just a few more of the Code's articles.

When you work with Janice, like many clients throughout her career, you have her vast experience, extensive knowledge, superior negotiation skills, professional connections, and a high standard of excellence ready to serve you.

The Busovne Family Social Distancing In Arkansas



Stay Safe & Stay Strong!

The Emerald Coast Real Estate Market Remains Steady

Sales of Detached Single Family Homes In Niceville For the Month of July Were: 110

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Online banking fraud is on the rise. If you receive an email containing WIRE TRANSFER INSTRUCTIONS call your Realtor or the title company who's contact information you know is reliable immediately to verify the information prior to sending funds."



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