

January 2020 Newsletter

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Happy New Year!

It's 2020, the start of a new decade and a time of new resolutions.

20 Reasons to work with Janice Busovne this year.

1. I am a full-time professional Realtor. I don't "dabble" in real estate as a hobby.
2. I pay attention to detail before, during, and after the sale to avoid potential problems and added paperwork.
3. I am personable and easy to get along with, which makes the process more enjoyable.
4. I am punctual, and I don't keep clients waiting for appointments.
5. I can help you avoid costly mistakes by making suggestions based on experience.
6. I know the language of real estate and have been speaking it for more than 20 years.
7. I can pare down the large inventory of the MLS to save my buyers' time, view only the houses they might be interested in based on the features they want.
8. I have top-notch negotiating skills. It is essential, particularly when it comes to contracts, terms, inclusion or exclusion of repairs, furnishings, or equipment.
9. My negotiating skills extend to financing, closing information, inspections, and possible unforeseen issues.
10. I have a wide range of local connections and a long list of preferred references to aid both buyers and sellers.
11. I am objective when it comes to a property because I want my clients to make the best decision about their purchase or sale.
12. I am your advocate and protect your interests. I don't hesitate to point out flaws or problems in the process of buying or selling that I may see, and you may have missed.
13. I take the burden off of my clients when it comes to communication. I am in frequent contact with you as well as other realtors.
14. For buyers, I have many lender contacts that are available to help you get proper and fair financing.
15. For buyers, I can provide local community information about utilities, zoning, schools, and contractors.
16. For sellers, I make sure that you are compliant with all laws relating to the sale of your home.
17. For sellers, I can help position your house in the best possible light against comparable properties.
18. For sellers, I insist that buyers be pre-qualified so that any offer you may receive is solid.
19. I adhere to a stringent code of ethics. As my client, you can expect honest and ethical treatment in all transaction-related matters.
20. I don't forget you after the sale. I am always available to answer questions!

THE BUSOVNE'S ATTEND HOCKEY WINTER CLASSIC AND BRAVE THE COLD!



And, A Little Bit Of Business!

December Sales Of DSF Homes In Niceville: 52

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Call Me If You Need Real Estate Assistance!



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