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Clearing Up The Myths!

There are so many myths and misconceptions about buying and selling any kind of real estate, whether it is a farmhouse, townhouse, tiny house, estate home, duplex or anything in between. Sellers often believe that they have to remodel prior to selling to maximize profits? They also believe that curb appeal means a total redo on the landscaping. Because a seller generally has an emotional attachment to a property, they feel that buyers can see past clutter and dark paint colors if they really love the house. For buyers, myths abound as well. Some people believe that the best deals are foreclosures or even buying the worst-looking house in the neighborhood. Others believe that real estate is a terrible investment. The only way to get from fiction to fact, whether you are buying or selling a property, is to work with an experienced Realtor. Realtors, like Janice Busovne, can help guide you through the process. While television shows on HGTV make buying and selling real estate look incredibly simple, it really takes an expert, like Janice, to debunk the myths, smooth over any rough spots and complete the transaction.

My Listings



New Listing!
286 Carson Oaks
Lane
Santa Rosa Beach
\$459,000



**612 Kathleen
Court
Niceville
\$289,000**

**133 Menzel St
Valparaiso
\$289,000**



A Notable Quote



**Hiking The Florida
Trail!**

*Janice and sister-in-law
Michele traversed 5.5 miles
and ended with a wade in
Turkey Hen Creek - Stay
Active My Friends!*



The Market



69

*The Number of
Detached
Single Family
Homes Sold In
Niceville
During The
Month of
August 2019*

Are You
Considering
Listing Your
Home?
Remember I
have over 20
years of LOCAL
real estate
experience
share!