



Janice Busovne

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March is a month of wearing green, seeing shamrocks and checking out the leprechauns. All those things are supposed to either charm you or make you lucky. Luck may be good in a lottery pick but not when you are buying or selling a house. Finding the right house to purchase is based on your input and then solid research by an experienced Realtor. The same is true when selling a house. A Realtor has to have knowledge and an understanding of current market conditions and then be able to put them to use for each individual client. Since no two client's needs are the same, a Realtor like Janice Busovne, can quickly and easily help you navigate through any real estate experience. And that is what's really lucky!

*Hard
Work
Puts
You
Where
Good
Luck
Can
Find
You*



Currently On The Market
\$549,000

1595 Ruckel Drive

**Stunning Executive Home in
Rocky Bayou Country Club
Estates.**

54

*The Number Of Detached
Single Family Homes Sold In
Niceville In February 2019*

REAL-TIME MARKET NUMBERS
Powered by Altos Research <https://Altos.RE>

**MICHAEL LEWIS
MARKETING SUITE**

NICEVILLE, FL 32578
Single-Family Homes

This week the median list price for Niceville, FL 32578 is \$389,000 with the market action index hovering around 35. This is less than last month's market action index of 36. Inventory has held steady at or around 115.

MARKET ACTION INDEX

The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.



Slight Seller's Advantage

The market remains in a relative stasis in terms of sales to inventory. Prices have not been moving higher for several weeks. However, inventory is sufficiently low to keep us in the Seller's Market zone so watch changes in the MAL. If the market heats up persistently, prices are likely to resume an upward climb.

REAL-TIME MARKET PROFILE

| | |
|----------------------------------|-------------|
| Median List Price | \$389,000 |
| Per Square Foot | \$175 |
| Days on Market | 114 |
| Price Decreased | 34% |
| Price Increased | 12% |
| Relisted | 10% |
| Inventory | 115 |
| Median House Rent | \$1,750 |
| Most Expensive | \$1,299,000 |
| Least Expensive | \$89,000 |
| Market Action Index | 35 |
| Slight Seller's Advantage | |



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4534 Hwy 20 East Niceville, Florida 32578

850-598-9497 ANYTIME ANYWHERE!